

## **AKRON-CANTON**

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# Akron-Canton Airport: 2025-2027 Strategic Plan

Akron-Canton Airport | 5400 Lauby Road NW North Canton, OH 44720 | 1-888-434-2359

#### Agenda

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- 3. About CAK
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#### **Overview**

The Akron-Canton Airport (CAK) offers nonstop air service to 24 nonstop destinations and just one-stop to the world.

CAK connects Northeast Ohio residents to the places they need to go.



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#### **Executive Summary**



#### **Executive Summary**

- As our industry continues to evolve, Akron-Canton Airport ("CAK") needs to remain agile.
- Strategic Plan was developed over a series of six sessions using Appreciative Inquiry.
- Bulk of the work falling to CAK Senior Leadership Team. Additional sessions held with Managers, with input from respective front-line staff.
- Focus on what is within our control. Leverage the team's strengths, Board of Trustees, supporters, and community to forecast a brighter future.



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#### **About CAK**



#### About CAK

- Serves nearly 800,000 passengers each year.
- Offers nonstop air service to 24 destinations.
- Airlines American, Allegiant, Breeze, and United.
- "A Better Way to Go" has been the promise of CAK since the 2000s.
- The Airport's Authority was formed by Summit and Stark Counties under Section 308 of the ORC. Authority status allows for greater flexibility and access to opportunities.
- 90-minute proximity to over 4.8 million people in NEO offers a substantial economic engine.
- Governed by the Akron-Canton Regional Airport Board of Trustees.



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#### **Board of Trustees**



#### **Board of Trustees**

- CAK is the only commercial airfield in the State of Ohio governed by a bi-county Airport Authority.
- The Airport Authority is a political subdivision of the State.
- Four Trustees are appointed by the Stark County Commissioners and four are appointed by the Summit County Executive and County Council.
- Serve staggered, four-year terms and are not paid for their service.
- Responsible for the fiscal, organizational, and strategic direction of the Airport.
- President & CEO reports directly to the Board of Trustees.
- Each Trustee contributes a unique area of expertise to the Board, including real estate, finance, law, marketing, and managerial expertise.

Stark County Karen M. Brenneman

Robert K. Mullen Jacqueline A. Musacchia Ward J. Timken

Summit County

Beth B. Boggins Diane L. Miller-Dawson Robert G. Konstand John M. Williams

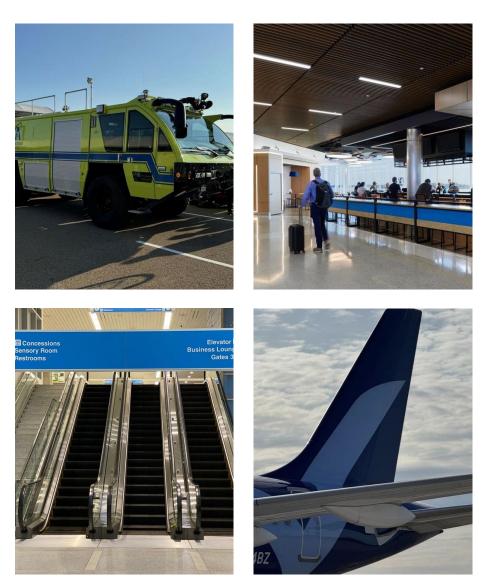
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## Departments



#### **Departments**

- Air Service & Business Development
- Airside, Operations & Public Safety
- Finance & Administration
- Guest Experience
- Human Resources
- Innovation Technology
- Landside, Planning & Infrastructure

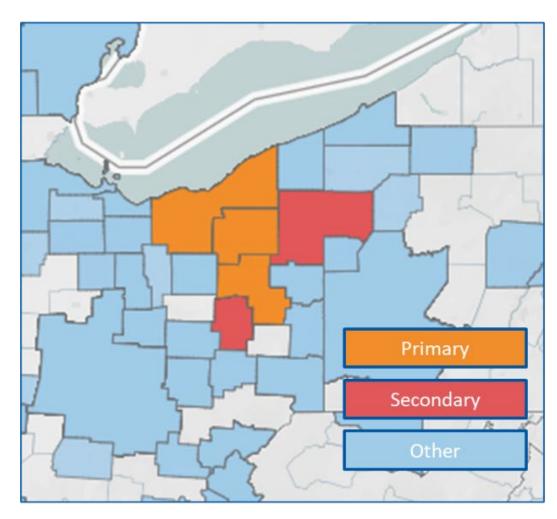


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### **CAK Geographical Impact**



#### **CAK Geographical Impact**



TOP 10 OHIO CBSAS ORIGINATING FROM CAK Year Ending December 2024		
CBSA	Daily Visits	Visitors %
Akron, OH	205	30.4%
Canton-Massillon, OH	191	28.2%
Cleveland-Elyria, OH	123	18.3%
Youngstown-Warren- Boardman, OH-PA	60	8.9%
New Philadelphia-Dover, OH	26	3.8%
Wooster, OH	19	2.7%
Columbus, OH	8	1.3%
Ashland, OH	8	1.2%
Salem, OH	6	0.8%
Ashtabula, OH	5	0.8%
Top 10 CBSAs	652	96.5%
Total	675	

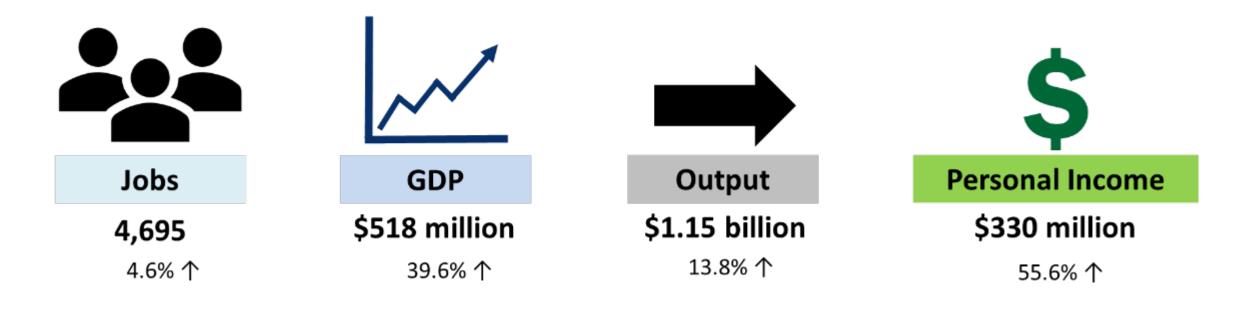
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#### **CAK Economic & Quality of Life Impacts**



#### **CAK Economic Impact**

Net Economic Impacts of CAK Airport in 2024 for the Greater Akron-Canton region, compared to 2018.



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Study conducted By Dr. Shawn Rohlin, Kent State University, May 2025

#### **CAK = Better Quality of Life**

- Residents do not have to travel to other airports for their air transportation.
  - Saves 700,000 hours of travel time every year
  - Reduces 16 million miles of driving annually (helps carbon footprint)
  - Travelers save over \$35 million annually

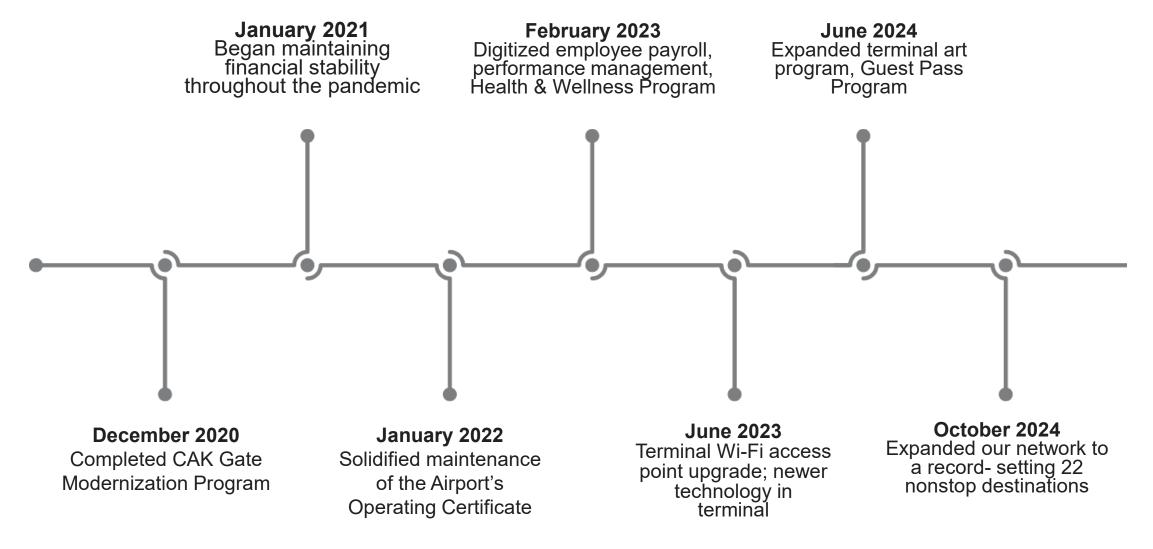
Annual Value of Time Saved\$23,681,170Annual Cost of Travel Saved\$11,256,288Combined Total Savings\$34,937,458Per passenger Savings\$46.00

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#### **Previous Strategic Plan Highlights**



#### Previous Strategic Plan (2020-2024)



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### **Appreciative Inquiry**



#### **Appreciative Inquiry**

- A strengths-based approach to organizational change that focuses on identifying and building upon what's working well, rather than dwelling on problems.
- Involves a collaborative process of exploring positive experiences, envisioning desired futures, and designing strategies to achieve them.
- Follows four stages and defines a positive preface to guide the work.

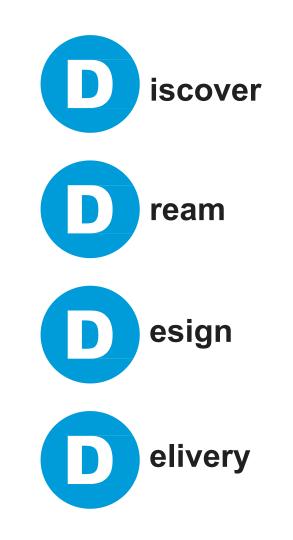


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#### **Appreciative Inquiry**



- We believe the Akron-Canton Airport is the better way to go
- Leverage assets to be a significant force for human and economic prosperity in our region
- Act as a gateway to the world



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#### **Purpose Statement**



#### **Purpose Statement**

Offer caring service, invest in the travel experience, and elevate economic activity through innovation and community engagement.

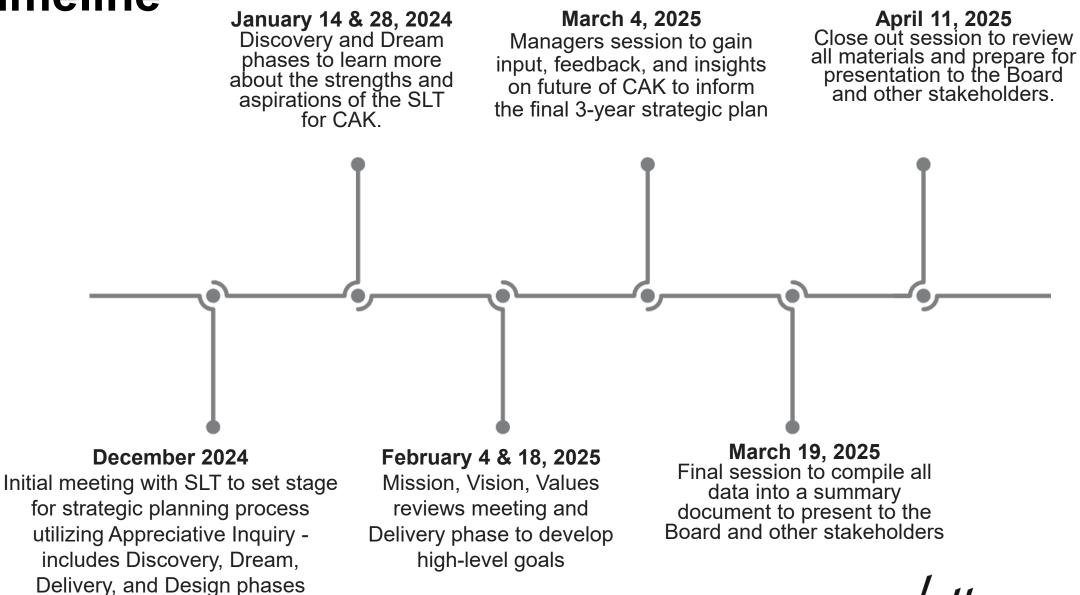


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#### Timeline



#### Timeline



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## **Guiding Principles**



#### **Guiding Principles**

At Akron-Canton Airport, our guiding principles shape our culture, service, and commitment to excellence. They steer our decisions, inspire our actions, and propel our success.

VOITAJ/030

CARE

HTWORE

COLLAS

ATION

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#### Care

We foster a **welcoming and supportive** environment for our guests, employees, and business partners. Taking care of the team is at the heart of our culture, ensuring that everyone is valued, supported, and empowered to succeed. Through genuine hospitality and a guest-first mindset, we create positive experiences at every touchpoint. We also embrace sustainability, community engagement, and inclusivity. Above all, we build trust through our **commitment** to doing what's right - for our people, our airport, and our region.

#### Collaboration

We believe that strong partnerships create success. By working closely with airlines, businesses, local organizations, and each other, we build a better airport and a stronger community. Transparency is key to our collaboration - we communicate openly, act with integrity, and foster trust in every relationship. Through teamwork, mutual respect, and shared goals, we create lasting impact.

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#### **Dedication**

We are **committed to** providing an **exceptional travel experience** for our guests, partners, and community. Our team works with **passion** and **resilience** to ensure **safe**, **efficient**, **and innovative airport operations**. We go above and beyond to **support our guests** and **uphold the highest standards** in everything we do.

#### Growth

We continuously seek new opportunities to enhance our airport, expand our services, and **improve the guest experience**. We are **resourceful** in navigating challenges and innovative in our approach to problemsolving. By modernizing our infrastructure with **technology** and investing in **employee** development, we ensure that CAK remains a premier choice for guests. Through economic development and strategic partnerships, we drive progress that benefits our guests, employees, and the Northeast Ohio region.

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## **Goals and Objectives**





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#### Goal

Preparing the Facility for the Future: Strategic Improvements and Proactive Maintenance



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#### Preparing the Facility for the Future: Strategic Improvements and Proactive Maintenance

OBJECTIVES

- Plan, build, and preserve the infrastructure and IT for future needs
- Leverage technology as part of our future initiatives
- Expand and optimize the Airport's terminal footprint to accommodate airline growth, plus enhance operational efficiency

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#### Goal

Retain and Attract Air Service to Meet the Region's Present and Future Needs



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# Retain and Attract Air Service to Meet the Region's Present and Future Needs

- Retain CAK's four commercial air carriers while expanding seat capacity through the addition of new carriers or routes
- Prepare the airport infrastructure to support the opening of a commercial carrier crew base, ensuring seamless operations and growth
- Raise and utilize community funding for JobsOhio and Small Community Air Service Development Program (SCASDP) air service grants, keeping up with industry standards of incentives

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Create Funding Strategies to Strengthen the Airport's Financial Health and Support Future Opportunities



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#### **Create Funding Strategies to Strengthen the Airport's Financial Health and Support Future Opportunities**

- Increase guest concessions and lease revenue
- Explore non-traditional funding resources

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# Ensure a Safe, Sustainable and Secure Airport



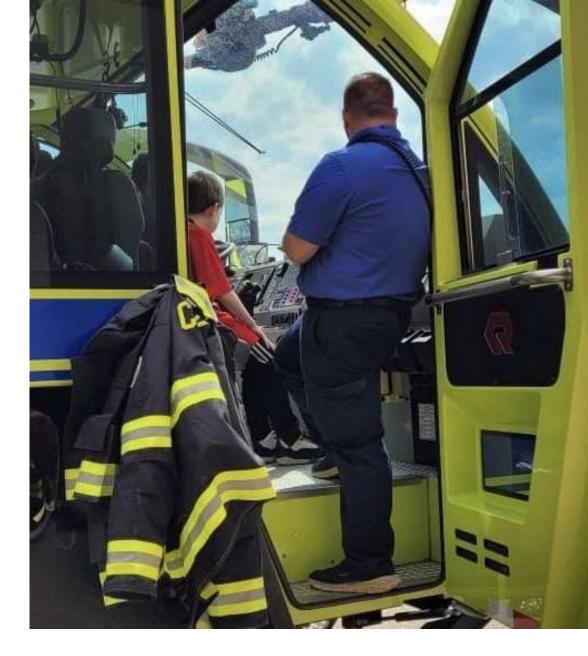
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#### **Ensure a Safe, Sustainable and Secure Airport**

- Exceed federal and local safety requirements
- Maintain regulatory environmental compliance at federal and local levels
- Implement sustainability measures that reduce carbon footprint

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Empower the Airport Workforce through Strategic Partnerships and Employee Engagement: Meeting the Needs of the Airport and Tenants



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#### Empower the Airport Workforce through Strategic Partnerships and Employee Engagement: Meeting the Needs of the Airport and Tenants

- Expand workforce pipeline and development programs and educational partnerships to foster the Airport's evolving talent needs
- Invest in all employees by providing career development resources and programs
- Establish continual succession planning
- Strengthen workplace inclusion and belonging so that every employee feels respected, valued, and engaged to bring their personal best

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Invest in the Guest Experience to Enhance Passenger Satisfaction and Airport Competitiveness



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#### Invest in the Guest Experience to Enhance Passenger Satisfaction and Airport Competitiveness

- Ensure guests of the facility are able to navigate as efficiently and conveniently as possible
- Engage stakeholders in our strategy and gain their support for the Airport's mission

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## **Opportunities and Challenges**



### **Opportunities and Challenges**

Opportunities	Challenges
Additional air service!	Airline mergers
Economic impact to region	Aircraft manufacturer delays
Business development (internal/external)	Bigger planes being built
Investment in new technologies	Infrastructure needs (ATCT)
Empower workforce	More federal regulations

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# Initiatives Captured for Short Term (2025-2027)

- Additional air service!
- Advanced Air Mobility (partnerships)
- Air Traffic Control Tower (funding strategies)
- Capital Improvements (IT, "behind the wall")
- Customs Facility Refresh
- Employee Health/Wellness
- Leased Land Development (west side, IPs)
- Master Plan Update (siting for new Tower)
- Operational Improvements (parking)
- Succession Planning



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# Initiatives Captured for Long Term (2028 - )

- Advanced Air Mobility
- Air Service Opportunities
- Air Traffic Control Tower Replacement
- Customs Facility Replacement
- Inline Baggage System
- Leased Land Development
- Operational Equipment Upgrades
- South Deice Pad Expansion
- Technology Upgrades (AI, common use gates)

We will continue to engage community, enhance guest experiences, non-aeronautical revenue opportunities, and infrastructure investments



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